

DELIVERING THE SPECTACULAR

A QUICK NOTE ABOUT YOUR AUDIO VISUAL NEEDS

The Estancia La Jolla Hotel & Spa has selected Swank Audio Visuals as the exclusive source of audio visual rental equipment, concert sound systems, stage lighting, and professional technical services for guests using the hotel's meeting facilities.

Swank Audio Visuals maintains an office and facilities in the hotel complete with equipment, management staff and technicians. In addition, they operate an after hours service, should you need assistance or additional equipment.

Because Swank Audio Visuals' on-site staff functions as a department of our hotel, they are totally familiar with the unique aspects of our facilities and can offer a consistently superior service to ensure the quality and effectiveness of your meeting.

For your convenience, all charges for audio visual equipment and services will be posted on your master account. If a master account is not established with the hotel, payment is required at the time of your event by check, American Express, Visa, Mastercard or Discover.

For your quick reference, this brochure contains only the most frequently requested audio visual equipment.

Of course, sophisticated and complex requirements, though readily available and accommodated, are beyond the scope of this condensed brochure. If your audio visual requirements are complex, extensive, or out of the ordinary, we suggest you contact the Swank Audio Visuals office in the hotel to discuss your arrangements and personalized quotation.

Thank you for selecting the Estancia La Jolla Hotel & Spa.



AUDIO • VIDEO • LIGHTING • STAGE DESIGN
EVENT THEMING & PRODUCTION

YOUR COMPLETE ON-SITE SOURCE FOR LIVE EVENTS AND MEDIA PRESENTATIONS

ESTANCIA LA JOLLA HOTEL & SPA

9700 North Torrey Pines Road • La Jolla, CA 92037

Phone: (858) 964-6548 • Fax: (858) 964-6546

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Consultation and Pre-
Production Design

Computer Data Projection

Full Line of Theatrical and
Stage Lighting

Professional and Experienced
On-Site Staff

Full Concert Sound Systems

Live Multi-Camera Switching

Digital Audio Capture/
CD Recording

Multi-Image Presentation

Highlight Video Capture
and Editing



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SPECIALTY PACKAGES (DAILY RATES)

3C Package

With Swank's 3C Package you can be assured that every aspect of your event will instill a **creative** energy for your attendees, build a sense of **confidence** for your presenters and supply a **comfortable** feeling that all your audio visual needs have been anticipated by an experienced team. Package includes a plasma display or data projector, skirted screen with LED backlight, wireless presenter with laser pointer, decorative element on each side of screen, two up-lights (one on each decorative element), two flipcharts with pads and assorted markers, CD or MP3 player with walk-in music, sound system appropriate for room, audio mixer, all cables, connectors, stands and carts, as well as labor for set-up, pre-testing and recovery.

Meeting Room LCD Tripod Package

Includes data projector (3300 lumens), draped rolling cart, tripod screen to fit room with skirt, data/video/power cables and labor for set-up, pre-testing and recovery.

Ballroom LCD Fast-Fold Package

Includes data projector (4000 lumens), draped rolling cart, two Coemar PAR lights, Fast-Fold screen to fit room with skirt, data/video power cables and labor for set-up, pre-testing and recovery.

Data Support Tripod Package

(Client to provide projector). Includes tripod screen with drape kit to fit room, projection stand with drape kit and all cables, as well as labor for set-up, pre-testing and recovery.

Data Support Fast-Fold Package

(Client to provide projector). Includes Fast-Fold screen to fit room with drape kit (up to 10' x 10' or 9' x 12'), draped projection stand with and all necessary cables, as well as labor for set-up, pre-testing and recovery.

Boardroom Plasma Display Package

Includes 60" plasma monitor and all cables needed for proper installation, as well as labor for set-up, pre-testing and recovery.

Eco-Friendly Flipchart Package

Includes flipchart stand (27" x 34"), paper pad (40 sheets, white) and four markers, as well as labor for set-up and recovery.

Eco-Friendly Adhesive-Backed Flipchart Package

Includes flipchart stand (27" x 34"), self-stick flipchart pad (30 sheets, white) and four markers, as well as labor for set-up and recovery.

Whiteboard Package

Includes 3 x 4 whiteboard with multi-colored dry-erase markers as well as labor for set-up and recovery.

Wired Microphone Package

Includes wired microphone, four-channel mixer, rolling cart, audio cables, patch to house sound system and power cables, as well as labor for set-up, pre-testing and recovery.

Wireless Microphone Package

Includes wireless microphone system, Mackie 1402 mixer, rolling cart, audio cables, patch to house sound system and power cables, as well as labor for set-up, pre-testing and recovery.

Learning Center Package (projector only)

Includes Eiki projector (10,000 lumens), Navitar 1115-185 MM lens and power cables, as well as labor for set-up, pre-testing and recovery.

Pacifica Dual Screen Package

Includes screen, WXGA projector (4000 lumens), Extron distribution amplifier and power cables, as well as labor for set-up, pre-testing and recovery.

Outdoor Lighting Package

Includes moon balloon with stand, lighting dimmer, as well as labor for set-up, pre-testing and recovery.

LABOR RATES*

Standard Equipment Operator:

Half-day (5 hours) \$500.00
Full-day (10 hours) \$800.00
Holiday/overtime (after 10 hours) \$120.00/hour

Specialty Equipment Operator:

Half-day (5 hours) \$600.00
Full-day (10 hours) \$1,000.00
Holiday/overtime (after 10 hours) \$150.00/hour

Technical Director:

Full-day (10 hours) \$1,200.00
Holiday/overtime (after 10 hours) \$180.00/hour

Professional Rigger:

Call for quote.

All Swank Audio Visuals' package pricing includes labor for set-up, pre-testing and equipment removal.

FLEX FOR SUCCESS

Throughout the planning process and on-site, we provide creativity, confidence and comfort by delivering "Flawless Execution" with a hospitality approach. As part of our continued effort to improve upon our service standards, we have developed a program called FLEX 7. At the conclusion of your event, you will receive a survey via email from our home office. Our goal is to obtain the highest score (7) in every area of customer satisfaction. We look forward to providing you with the best service and audio visual equipment in the industry.

